



# Application Booklet

## 2019/20



# Introduction

## **Our Aim:**

To get you a job in Consultancy

## **What we do:**

We organise numerous events each academic year, such as: consulting talks, interview and case study practice, CV and cover letter clinics and plenty of opportunities to network.

We also offer students the unique opportunity to work as a real consultant, through various consulting projects which are run throughout the year.

## **Bristol Consulting Society tips:**

- Like our Facebook page- we will be posting details of our events, projects, workshops and much more on here
- Join our Facebook group- use it to ask questions about application processes and to find case study partners. Reply to others if you can help – it's all about mutual support!
- A link to the BCS calendar of events is posted on our Facebook group to help you plan ahead. Subscribe and never miss a chance to meet an interesting speaker or a company
- Visit our website to find recommended reading and case study resources [www.bristolconsultingsociety.com](http://www.bristolconsultingsociety.com)
- We will organise regular drop-in CV & cover letter clinics, but if you can't attend, email [bristolconsultingsociety@gmail.com](mailto:bristolconsultingsociety@gmail.com) to get some advice

## 2019/20 Committee



**Michael Ettlinger**  
Co-President



**Antara Bate**  
Co-President



**Charlie Hale**  
Projects Director



**Ed Appleby**  
Projects Director



**Georgia Oakley**  
Events Director



**Anthony Matthew**  
Events Director



**Tash Abrahams**  
Applications Director



**Saul Wilson**  
Applications Director



**Alex Grieve**  
Sponsorship



**Luke Chan**  
Communications Director



**Michal Ossowski**  
Treasurer

## Is Consulting for You?

*Seven reasons to choose a graduate career in consulting - aside from salary. By TARGETjobs*

*1. **Variety.** Huge variety of projects you'll work on, colleagues you'll work with and clients you'll meet. Many consultancies also offer frequent international travel opportunities.*

*2. **Early responsibility.** You'll be entrusted with responsibility and working with senior clients very soon into your career, which is exciting if you're the type that thrives on challenge.*

*3. **Continuous learning.** Consulting offers the chance to keep learning and developing throughout your career.*

*4. **Top-notch workmates.** you'll be working with diverse, intelligent colleagues who enjoy combining creative thinking with a practical approach to problem solving.*

*5. **An impressive skillset.** Thanks to the toolkit of business and management skills you'll develop, consulting could open up interesting options in other career areas further down the line. Consultants are also known for excellent people skills, as this enables them to create solid relationships with clients and colleagues.*

*6. **Achieving results.** If you work on a successful consulting project, there is immense satisfaction when you see that it has made a real difference and benefited a client.*

*7. **All degrees sought.** Although quantitative aptitude is expected and tested, consulting firms welcome applicants with degrees in all subjects.*

## Upcoming Events

*The best way to get to know a company is through its people*

*Please use the BCS calendar and social media posts for full event information*

30/09/19: **Careers Fair**

Careers in consultancy evening (6.00 – 8.00)

07/10/19: **OC&C**

Presentation (6.30 – 9.30)

10/10/19 – **PWC**

Networking (7.00 – 9.00)

15/10/19 – **Deloitte**

Careers Evening (6.30 – 8.30)

21/10/19 - **CIL**

Presentation (5.30 – 7.00)

## Our Sponsors



OC&C is a strategy consultancy with 250 people in our London office and 11 offices worldwide - small enough to get to know everyone and have two firm-wide trips a year for training and fun (Chicago and Portugal in 2018), but big enough to work on cool projects for clients like Unilever, Waitrose and the BBC.

We specialize in Consumer, TMT, Business Services and Industrial Products sectors. We solve complex problems in short, intense and highly collaborative projects. And we also prioritize the individual: we invest in you making sure that you get the structure and support you need to succeed.

**Graduate deadline: 03.11.19, Internship deadline: Mid-January**



CIL is a leading management consultancy serving growth clients in international markets across multiple sectors. We specialize in strategy consulting, assessing and building business plans, identifying market opportunities and due diligence in order to help clients grow their businesses, build value and invest wisely.

CIL offers two graduate intakes taking place in April and September and a summer internship for penultimate year students.

**Graduate deadline: 29.11.19, Internship deadline: 29.11.19**



# The CV

*PWC's Top 10 Tips for an Excellent Resume:*

- 1, Limit your brilliance to one page
- 2, Professionalise your contact info.
- 3, Include unpaid experience  
(the key is skills gained)
- 4, Quantify your results
- 5, Prioritise points  
(order by importance)
- 6, Customise resume for different programs  
(adjust to company)
- 7, Include only interesting interests
- 8, Delete the reference references
- 9, Never lie, exaggerate, or twist the truth  
(for many reasons but you will get found out in the interview or job...)
- 10, Proofread, and then proofread again

# Deadlines

*We will be releasing our collation of internship and graduate deadlines on our Excel spreadsheet via our Facebook page*

*Here are the firms that will be included:*

<b>OC&amp;C Strategy Consultants</b>	BDO
<b>CIL Management Consultants</b>	Bearing Point
2020 Delivery	Capco
A.T. Kearney	Capgemini Consulting
Accenture	Charles River Associates
Accuracy	Corporate Value Associates
Acumen Commercial Insights	Credo Consulting
Alfa Consulting	Deloitte
Alix Partners	Ernst & Young
Alpha FMC	EY-Parthenon
Alvarez & Marsal	Frontier economics
Analysis Group	FTI Consulting
Analysys Mason	Gallup
AON Hewitt	Grant Thornton
Argon Consulting	IBM
Arthur D Little	IQVIA
Atos Consulting	Javelin Group
Bain & Company	Kaiser Associates International
Baringa Partners	KPMG (& Boxwood)



LEK Consulting
Marakon
Mars & Co
Mazars
McKinsey & Company
Mercer (part of MMC)
Monitor Deloitte
Mott MacDonald
Navigant
NERA Economic Consulting (part of MMC)
Newton Europe
Oliver Wyman (part of MMC)
PA Consulting
PKF Littlejohn (part of PKF International)
PwC
Q5 Partners
Redshift Strategy
Roland Berger
Simon-Kucher & Partners
Slalom Consulting
Solon Management Consulting
Steer
Strategy & (part of PWC network)
The Boston Consulting Group (BCG)
Transformation Nous
Willis Towers Watson
ZS Associates